

FNZ (UK) Ltd
Pillar 3 Disclosures
For the Year Ended
31 December 2019



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## Glossary

Term	Definition
всм	Business Continuity Management
BRC	Business Risk Champion
BRCC	Board Risk & Compliance Committee
BS	Balance Sheet
CCR	Counterparty Credit Risk
CET 1	Common Equity Tier 1
CFP	Contingency Funding Plan
cqs	Credit Quality Step
CRD	Capital Requirements Directive
CRO	Chief Risk Officer
CRR	Regulation (EU) No 575/2013
CVA	Credit Valuation Adjustment
EBA	European Banking Authority
EBITDA	Earnings Before Income, Tax, Depreciation and Amortisation
ECAI	External Credit Assessment Institution
EU	European Union
ERO	Executive Risk Owner
ExCo	The Executive Committee
FCA	Financial Conduct Authority
FNZ	FNZ (UK) Ltd.
FNZ Group	Refers to the ultimate parent Kiwi Holdco Cayco, Ltd and its subsidiaries
FOR	Fixed Overhead Requirement
GRCF	Global Risk & Control Framework
IASB	International Accounting Standards Board
ICAAP	Internal Capital Adequacy Assessment Process
ICG	Individual Capital Guidance
IFA	Independent Financial Advisors
IFPRU	Prudential sourcebook for Investment Firms
IFRS	International Financial Reporting Standards
IP	Intellectual Property
IT	Information Technology
KCR	Key Corporate Risks
KRI	Key Risk Indicator



Term	Definition
LRMF	Liquidity risk management framework
MEP	Management Equity Plan
MI	Management Information
MRCC	Management Risk & Compliance Committee
отс	Over-the-counter
RAS	Risk Appetite Statement
RCSA	Risk & Control Self-Assessment
RE	Risk Event
RWA	Risk Weighted Assets
RMF	Risk Management Framework
RTS	Regulatory Technical Standards
SFT	Securities Financing Transaction
SME	Subject Matter Expert
SLT	Senior Leadership Team
SREP	Supervisory Review and Evaluation Process
STP	Liquidity risk stress testing policy
The Board	The Board of FNZ (UK) Ltd
The Firm	FNZ (UK) Ltd
The Group	Refers to the ultimate parent Kiwi Holdco Cayco, Ltd and its subsidiaries
3LM	Three lines of defence mode
TPA	Third Party Administrator
WIP	Work-in-Progress



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## 1. Overview of FNZ (UK) Ltd

FNZ (UK) Ltd ('FNZ' or 'the Firm') is authorised and regulated by the UK Financial Conduct Authority ('FCA') as an IFPRU limited licence firm. FNZ is a member of the Kiwi Holdco CayCo, Ltd Group ('the FNZ Group'). Following a change in majority ownership of the FNZ Group in 2018, the Firm's ultimate parent company is now Falcon Newco Limited (an exempted limited company formed under the laws of the Cayman Islands). The ultimate controlling party remains Kiwi Holdco Cayco, Ltd (an exempted limited company formed under the laws of the Cayman Islands).

FNZ partners with life companies, banks, asset managers and discretionary wealth managers to enable them to deliver wealth management services across distribution channels: independent financial advisors (IFAs), their contracting end-customers and workplace. FNZ provides end-to-end technology, including front-office, tax wrappers and investment back-office under a software-as-a-service delivery model. This technology solution is combined with back-office dealing, settlement and administration services as either sub-custodian or Third-Party Administrator ('TPA') across a multitude of asset classes including collectives, exchange traded securities, direct fixed interest securities and alternative assets.



## 2. Background and Purpose

FNZ is subject to the capital adequacy requirements set by the Capital Requirements Directive IV ('CRD IV') and Regulation (EU) No 575/2013 ("CRR"). This Directive established a framework for regulatory capital management, which consists of three pillars:

- Pillar 1 specifies the minimum capital requirement for firms subject to CRD IV;
- **Pillar 2** requires firms to assess whether the firm needs to hold additional capital against firmspecific risks not covered or not sufficiently covered under Pillar 1; and
- **Pillar 3** requires firms to disclose information regarding their risk management and policies, own funds and capital requirements.

These disclosures represent the annual public Pillar 3 qualitative and quantitative disclosures required under Part Eight of the CRR.

## 2.1. Basis of Preparation

These disclosures have been prepared on an individual basis. FNZ is not a member of an FCA consolidation group since:

- i. It is not a subsidiary undertaking of a parent undertaking incorporated in, or formed under the law of any part of, the United Kingdom or in a European Union (EU) member state.
- ii. Although FNZ is a parent undertaking, its five wholly owned subsidiaries are dormant subsidiaries that provide nominee services. FNZ has taken a consolidation exemption under section 405 of the Companies Act, as its only subsidiaries are dormant companies which are not considered to be material for the purposes of consolidation, as disclosed in FNZ's financial statements.

This document does not constitute a set of financial statements. FNZ 2019 audited financial statements are prepared in accordance with the International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB") and as endorsed by the EU. Information disclosed in FNZ financial statements will not necessarily be consistent with information disclosed in this document, as some definitions used in this document refer to the regulatory view and may differ from the accounting definitions.

These disclosures have not been audited by the Firm's external auditors except where the information is equivalent to that included in the 2019 audited financial statements. These disclosures have been reviewed by the relevant areas of the Firm.

These disclosures have been reviewed and approved by the Board.

## 2.2. Reporting Period

These disclosures cover the financial position for the year ended 31 December 2019.



## 2.3. Frequency

The disclosures in this document are required to be published at least annually and if appropriate, more frequently. This document has been updated following the 2019 audit and production of financial statements.

#### 2.4. Publication location

This document is available for download on our corporate website - http://www.fnz.com/regulatory-disclosures.



## 3. Governance

FNZ operates the three lines of defence model ('3LM') model, in which risk management, risk oversight and independent assurance are distinct, separate activities. 3LM structures provide an effective way to enhance clarity regarding risks and control processes helping to deliver a strong risk management culture.

Figure 1 - The responsibilities of each line in the 3LM

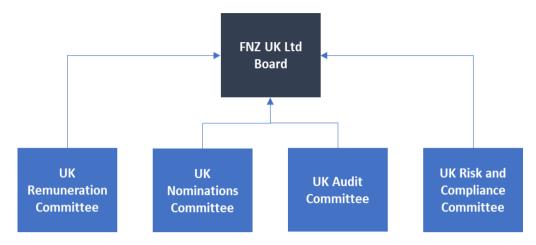
The first line – Accountability and Reporting	The second line – Delegation, direction, resources, oversight	The third line – Alignment, communication, coordination, collaboration
Provision of products/services to clients managing risk.  The business functions own	Expertise, support, monitoring and challenge on risk-related matters.	Independent and objective assurance and advice on all matters related to the achievement objectives.
risks and have the primary responsibility for managing risks on a day- to-day basis and operating an effective suite of internal controls. They also are responsible for implementing corrective actions to address process and control deficiencies.  1st line identifies, assesses, controls, and mitigates risks, guiding the development and implementation of internal policies and procedures and ensuring that activities are consistent with goals and objectives.	Risk and Compliance - independent to the first line and tasked with providing guidance, oversight and challenge to the business in relation to the risk management.  Responsible for setting risk management policies, developing risk management frameworks, facilitating and monitoring the implementation of effective risk management practices by management.  Provides expertise and independent challenge to risk owners.	Internal Audit function - provides the Board and senior management with comprehensive assurance based on the highest level of independence and objectivity within FNZ.  Internal audit provides assurance on the effectiveness of governance, risk management, and internal controls, including how the first and second lines of defense achieve risk management and control objectives.

#### 3.1. Board Committees

FNZ's Board Committees are in place to ensure that significant risks are identified, managed and escalated in a timely fashion. The key committees and their responsibilities are outlined below.



Figure 2 - FNZ UK Board Committees



N.B. FNZ TA Services Limited is currently an FCA appointed representative of FNZ (UK) Limited.

#### **UK** Board

The Board retains the responsibility for risk management but delegates the implementation of the processes to oversee the management of risk within FNZ to management. Responsibility for embedding the Risk Management Framework ('RMF' or 'the framework') sits with the UK Board and its management teams.

#### **UK Board Risk & Compliance Committee**

The UK Board Risk & Compliance Committee ('BRCC') is comprised of non-executive Board directors and assists the UK Board with the oversight of FNZ's risks and risk management activities. It has oversight of the Firm's overall risk management and reviews its risk profile on a quarterly basis.

#### **Audit Committee**

The Audit Committee monitors the financial integrity of the financial statements of FNZ and the audit process. The Audit Committee is comprised of non-executive directors and assists the UK Board with the oversight of FNZ's financial management. It focuses on compliance with accounting policies and ensuring that an effective system of internal and external audit and financial controls is maintained, which includes consideration of the scope of the annual audit, the extent of the non-audit work undertaken by the external auditors.

#### Remuneration Committee

The Remuneration Committee is responsible for determining the remuneration packages for each of FNZ's executive directors and certain senior executives. It also recommends and monitors the level and



structure of remuneration for senior management, and the implementation of share incentive or other performance related schemes.

#### **Nominations Committee**

The Nominations Committee is responsible for reviewing the leadership needs of the business to ensure it can continue to succeed in the marketplace. The Nominations Committee is comprised of non-executive directors and assists the UK Board with the oversight of FNZ's processes and governance with regard to senior appointments. This includes succession planning, as well as considering and making recommendations to the Board.



## 4. Risk Management Framework

The RMF provides a structure for managing FNZ's enterprise wide risks, both market driven and idiosyncratic. It sets out the processes, methods and supporting frameworks used by FNZ to manage the risks associated with its business model and strategy, setting out the roles and responsibilities within the framework and associated governance for managing and reporting on risks within the business.

## 4.1. Responsibilities

#### The Chief Risk Officer (CRO)

The CRO is responsible for ensuring the design, implementation and effective operation of the Framework under the oversight of the Board Risk and Compliance Committee Chair.

The CRO provides independent challenge to the effectiveness of the Framework and provides 2nd Line risk reporting to all levels of FNZ.

#### The Board Risk and Compliance Committee

With formal delegation from the Board, the Committee has oversight of risk and compliance related matters impacting FNZ and its UK subsidiaries, risk governance and internal control systems (other than internal financial control systems which are under the scope of the Board Audit Committee).

The Committee oversees on behalf of the Board the effectiveness and adequacy of the Framework. It reviews how effectively management and subsidiaries are embedding and maintaining an effective risk management culture and a strong internal control environment designed to foster compliance with Group policies and compliance requirements.

#### The Board

The Board is responsible for establishing FNZ's Board level risk appetite, a key component of the RMF. This sets the tolerances and appetites for FNZ in seeking to achieve its strategy and business plans.

#### **FNZ Risk Culture**

A strong risk culture will enable effective risk management and the successful delivery of FNZ's strategy. Culture is delivered through tone from the top, leadership displaying the right values, strong and effective governance, remuneration incentivizing good behaviours and consequences for poor behaviour, training staff and communicating and reinforcing key messages constantly.

At FNZ, the developing risk culture reflects the Firm's scale and complexity:

- Aligned to the objectives of FNZ and the needs of FNZ stakeholders and focused on end customer outcomes.
- Promoting holistic understanding of risk and embedded in the ongoing processes for strategic and operational decision making, through risk-focused processes and methods.

As part of embedding a strong risk culture, FNZ has a risk management objective for all staff within the FNZ performance management process.



## 4.2. Risk Taxonomy

The Risk Taxonomy defines the key inherent risks, it provides the business with consistent definitions and terminology. The FNZ Risk Taxonomy is designed to support a means of consistent and effective risk identification, reporting and oversight through to the senior management and Board.

The FNZ Taxonomy is embedded in all risk management and strategic decision-making processes throughout the business and seeks feedback from those processes as to its ongoing appropriateness.

The executive responsible for each level one Risk Type is recorded in the Risk Taxonomy Framework which is owned by the FNZ Group Chief Risk Officer.

## 4.3. Risk Appetite Framework

Risk Appetite is an expression of the level of risk that FNZ is willing to take to execute its strategy. Risk Appetite is articulated through Risk Appetite Statements, which define level of risk FNZ is willing to avoid, accept or seek to meet its strategic and business objectives per risk type.

Risk Appetite is governed by FNZs Risk Appetite Framework. Each appetite is aligned to the risk taxonomy Level 1 risks and includes both quantitative and qualitative statements with measures and limits on the amount of risk FNZ is willing to take. They are supported by Key Risk Measures including Key Risk Indicators ('KRI').

Risk Appetites are reviewed and agreed annually by the Board as part of the annual strategic review.

## 4.4. Risk Management Tools

Risk assessments must be conducted at multiple levels. These enable FNZ to effectively manage risk across its end to end value chain, through both a top-down and bottom-up assessment of risk:

- Strategic level (strategic risk assessment) a top down assessment of those risks which would threaten the successful delivery of the Business Plan. These threats are likely to be few, but material in impact if they materialise.
- Transformational Level (Change the business) risk assessment of where the firm has a planned programme of a significant or transformational change. There are two dimensions to the risk assessment: the impact on the risk profile of the firm and the risk to execution/delivery.

Operational Level (Run the business) - a selection of risk assessment and management processes at a business level used to identify and assess risks. These include:

- Risk and Controls Self-Assessment ('RCSA') a bottom up assessment of risks and controls and the extent to which risk is mitigated by identified controls.
- Risk Events Management assessment of materialized risks and losses to reduce both the likelihood of re-occurrence and impact.
- Escalated Root Cause Analysis ('eRCA') in depth assessment of the major risk events to understand underlying causes and to put in place appropriate actions to ensure there is no reoccurrence.



• Thematic risk assessment - in-depth assessments to be taken of higher risk areas of the business or areas of potential emerging risk of concern to senior management.

#### 4.5. Tools to assist risk identification and assessment

Risks are assessed using a range of tools to help the assessment of risk exposure, the likelihood of occurrence and the potential impacts (financial and non-financial). These tools include:

- Impact matrix helps to assess the likely impact of a risk materialising (i.e. considering what can go wrong in each process and the resulting consequence).
- Likelihood matrix helps to assess the likelihood of occurrence of an event and encompasses quantitative and qualitative measures.
- Risk Assessment Matrix provides a consistent basis for understanding the severity of risk exposures and determining the appropriate escalation and reporting requirements.
- Scenario analysis consideration of possible scenarios relating to the risk will support the assessment of the risk exposure. This is used to assess extreme, but plausible situations, for both risk management purposes and capital assessment. This involves data and SME inputs and helps management to understand tail risks and should be looked at regularly, reflecting risk events and changing risk profiles.

## 4.6. Risk Reporting

The articulation of the Risk Appetite Statements directs senior management in calibrating the Key Risk Measures. These in turn form the basis of the Risk Management MI that is used to monitor and report risks on an ongoing basis.

A point-in-time Risk Profile of FNZ emerges once its predefined components are reported by the management highlighting negative trends and breaches. Tracking of the actual risk profile against KRIs and identification of trends emerging from non-quantitative components of the Risk Profile is key for an effective RMF.

The Risk Profile is drawn from principal sources such as the Board and Executive Key Risk Survey, Risk Events profiling, aggregated reporting from Internal Audit, Compliance Monitoring and regulators, as well as Key Risk Measures:

- Key Risk Indicators with associated thresholds
- Early Warning Indicators
- Risk appetite and tolerance thresholds.

Key Risk Measures are identified by Management and established as part of regular reporting and oversight of the Risk Profile and exposure against tolerance limits. This supports reporting of the Risk Profile and acts as an early warning signal to manage risks within the agreed appetite. Indicators trigger Management action if predefined criteria are breached.



## 4.7. Policy Framework

FNZ Group Policy Framework defines the principles, scope, roles and responsibilities and lifecycle for all FNZ policies, procedures and standards, as well as outlines the framework governing the FNZ policy inventory and policy attestation process.

FNZ policies support the Risk Management Framework by means of (i) setting the Minimum Standards expected of the business in managing the risk, legislature, statutory requirement and key firm-wide activity and process, (ii) identifying the key individuals involved in the management of risk, as well as (iii) identifying key processes and standards that are used to support the policy in the management of the risk.

The Policy Framework is owned by the FNZ Group Chief Risk Officer, who is responsible for ensuring that the Policy Framework is deployed and applied consistently, operating effectively and remains fit for purpose.

## 4.8. Risk Categories

According to the CRR framework, FNZ is obliged to disclose its risk management objectives and policies for each category of risk that the firm faces (including a summary of strategies and processes to manage risk). In determining which risks to assess, the FNZ Board considers all risks within IFPRU 2.2.7 in addition to any other risks that are material to the firm.

FNZ's risks and the process by which the firm manages these risks are listed below.

#### 4.8.1. Operational Risk

FNZ defines operational risk as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk but excludes strategic and reputational risk.

FNZ's exposure to operational risk has been performed through an assessment of our own universe of operational risks, combined with a number of other approaches including the consideration of both internal incident history and publicly available reporting on operational risk at other similar firms. FNZ is primarily exposed to operational risk through client delivery and asset servicing.

To facilitate the identification, assessment, monitoring, and reporting of the above operational risks FNZ has a risk management framework in place that includes the following processes:

**Risk appetite:** A Risk Appetite Framework consists of qualitative statements and quantitative measures that are used to monitor operational risks within the business. Each Operational Risk Category outlined above has a specific Risk Appetite Statement ('RAS') and associated tolerances in place. These are monitored annually or where there is a material change to the business.

**Risk assessment and identification**: FNZ maintains a 'Risk Assessment Process' document that describes how the firm arrives at their 'Key Corporate Risks' based on a top down and bottom up approach to Risk Assessment.



**Risk Scoring**: FNZ assesses risk from both a top down and a bottom up perspective. Risks are assigned owners at a senior level (Executive Risk Owners or ERO's) and the risks are scored (in terms of impact and likelihood) on an inherent (gross), residual (net) and target (appetite) basis.

**Risk Control Self-Assessment**: FNZ maintains a process overview document that describes the RCSA process, including roles and responsibilities within the first line of defence.

**Risk Events and Action Plan Management**: FNZ maintains a 'Risk Events Process Overview' document describes the current process for Risk Events, which continues to evolve.

#### 4.8.2. Credit Risk and Counterparty Risk

FNZ defines credit risk as the risk of a counterparty defaulting on its contractual obligations. FNZ is exposed to credit risk as a result of exposures on its balance sheet. FNZ's exposure to credit risk is predominantly through work-in-progress balance (WIP) held on the balance sheet in respect of partially complete customer implementation projects and customer invoiced debtors, which are raised monthly.

To facilitate the identification, assessment, monitoring, and reporting of the credit risk FNZ has in place robust mechanisms and controls, which are set out below:

• Credit risk controls: FNZ (UK) Ltd has controls and tolerances in place e.g. The Board monitors aged debtor value. Tolerances are regularly monitored and reported. Controls and tolerances are updated annually or where there is a material change to the business.

#### 4.8.3. Market Risk

Market risk is defined as the risk associated with fluctuation in the market value of positions in FNZ's portfolio attributable to changes in market variables, such as interest rates, foreign exchange rates, equity and commodity prices or an issuer's credit worthiness.

FNZ is primarily exposed to market risk through foreign exchange risk: FNZ's functional currency is GBP but it generates revenue, incurs costs and holds balance sheet exposure in other currencies.

To facilitate the identification, assessment, monitoring, and reporting of foreign exchange risk, FNZ has in place market risk controls and tolerances, which are set out below:

**Foreign exchange gap analyses**: FNZ performs monthly gap analyses of its foreign exchange position to ensure risks associated with this are monitored and/or mitigated within acceptable levels of risk appetite.

**Hedging processes**: FNZ has a rolling 12-month partial hedging process in place.

#### 4.8.4. Concentration Risk

FNZ is exposed to the failure of a single client upon whom a material ratio of revenue is derived from. This position is improving as FNZ are diversifying their client base and sources of revenue. FNZ monitors concentration risk in accordance with its concentration risk policy.

#### 4.8.5. Group Risk

Group risk is the risk that the financial position of a firm may be adversely affected by its relationships (financial or non-financial) with other entities in the same group or by risks which may affect the financial position of the whole group (e.g. reputational contagion).



Financially, FNZ is exposed to other group entities through cross-guarantees. This is mitigated by FNZ Group who have provided FNZ UK with a letter of support guaranteeing them financial assistance to the full extent of its resources for a 12-month period from the date of signing of each its accounts.

#### 4.8.6. Liquidity Risk

FNZ defines liquidity risk as the risk that a firm, although solvent, either does not have available sufficient financial resources to enable it to meet its obligations as they fall due or can secure such resources only at excessive cost.

To facilitate the identification, assessment, monitoring, and reporting of the above liquidity risks The Company has in place robust strategies, policies, processes and which are set out below:

Liquidity risk management framework (LRMF): FNZ's LRMF document outlines the Firm's approach to identify, measure, monitor, manage and report its liquidity risks and to demonstrate the effectiveness of its liquidity risk management framework.

The LRMF is supported by the Liquidity Stress Testing Policy ('STP') and the Contingency Funding Plan ('CFP') which are set out in separate documents.

**Liquidity risk stress testing policy (STP)**: The firm has a STP in place that allows a firm to identify sources of potential liquidity strain, and to ensure that current liquidity exposures continue to conform to the liquidity risk tolerance established by the Firm's governing body.

**Contingency funding plan (CFP)**: The Firm's CFP sets out FNZ's strategy for addressing liquidity shortfalls in stressed conditions with the aim of ensuring that it will have sufficient liquidity resources to meet liabilities as they fall due.

#### 4.8.7. Business Risk

Business risk encompasses the exposure to uncertainty in the wider economic and competitive environment and the impact of that environment on FNZ's ability to execute its stated business objectives and strategy.

This risk is managed with strategic focus, assisted by appropriate management oversight and a strong corporate governance framework.

#### 4.8.7.1. Thematic Business Risks

There are thematic risks that face the business over the next 12 months and the business plan cycle: Covid-19 and Brexit.

#### Covid-19

While the current position is unprecedented, FNZ has successfully executed its Business Continuity Plans, which identify key personnel, process and suppliers that are required to maintain the current service offering to clients. Following this process has enabled FNZ to maintain its current service offering to clients and their end-customers with minimal impact. To monitor and ensure FNZ's ongoing resilience and continuity of service, FNZ has the following in place:

• FNZ Crisis Management Teams which meet to ensure preparedness to respond to the threat of spread of Coronavirus.



- A monthly Covid-19 risk assessment of each of FNZ's functions.
- A weekly operational service assessment.
- Full working from home capabilities.

#### **Brexit**

In response to the Brexit referendum result (and subsequent triggering of Article 50), FNZ Group has identified the need to establish a new European legal entity within the EU27 in order to preserve continuity of service to impacted clients, to continue to benefit from Passporting rights and provide a hub for strategic growth in EU markets. A project was mobilised in 2019 to design and implement a target operating model which establishes all required processes, infrastructure, governance and resources needed to operationalise a new EU entity in Dublin to accommodate pipeline EU clients. A regulatory application for this entity was submitted to the Central Bank of Ireland ('CBI') in June 2020. This entity will be separate and distinct from FNZ UK and enable FNZ UK to be entirely ring-fenced.

#### 4.8.8. Interest Rate Risk

FNZ is not exposed to any material interest rate risk since:

- No material interest is generated on cash balances held.
- The Firm's interest expense primarily relates to leases where the interest rate is fixed at the start of the lease.

#### 4.8.9. Residual Risk

Residual risk means the risk that credit risk mitigation techniques used by the firm prove less effective than expected.

FNZ does not make use of credit risk mitigation and is therefore not exposed to residual risk.

#### 4.8.10. Pension Obligation Risk

Pension obligation risk is the risk to a firm caused by its contractual or other liabilities to, or with respect to, a pension scheme (whether established for its employees or those of a related company or otherwise). It also means the risk that the firm will make payments or other contribution to, or with respect to, a pension scheme because of a moral obligation or because the firm considers that it needs to do so for some other reason.

FNZ does not operate a defined benefit pension scheme and is not exposed to pension obligation risk.

#### 4.8.11. Securitisation Risk

Securitisation risk includes the risk that the own funds held by a firm for assets which it has securitised are inadequate having regard to the economic substance of the transaction, including the degree of risk transfer achieved.

FNZ is not exposed to securitisation risk.

#### 4.8.12. Settlement Risk

Risk arising from transactions in which debt instruments, equities, foreign currencies and commodities are unsettled after their due delivery dates.



FNZ does not undertake such transactions. Therefore, FNZ are not exposed to this risk.

#### 4.8.13. Risk of Excessive Leverage Risk

Risk of excessive leverage is the risk resulting from an institution's vulnerability due to leverage or contingent leverage that may require unintended corrective measures to its business plan, including distressed selling of assets which might result in losses or in valuation adjustments to its remaining assets.

FNZ is not exposed to risk of excessive leverage.

## 4.9. Board Responsibilities on Risk Management

Ultimate responsibility for the effectiveness of the Firm's risk management framework sits with the Board. The framework assists the Board in determining what risks the Firm is willing to accept and how to appropriately manage, monitor and mitigate those risks.

The Board recognises that in order to meet the continued growth of FNZ, client and end-customer requirements, regulatory obligations and the continuing need to manage the Firm in a controlled manner, FNZ must continue to enhance risk management capability across its business.



## 5. Pillar 2 Framework

IFPRU firms are required to undertake an internal capital adequacy assessment process (ICAAP) in accordance with the ICAAP rules (IFPRU 2.2). The objective of Pillar 2 is to identify the risks that are not appropriately covered within Pillar 1; this includes an assessment of risks to quantify the adequate level of capital to be held by the Firm. The FCA will review the Firm's ICAAP as part of its supervisory review and evaluation process (SREP). After completing a review of the appropriateness of the Firm's capital assessment, the FCA may notify the Firm of the amount and quality of capital the Firm should hold as its individual capital guidance (ICG) as part of the SREP.

The Firm's ICAAP document is updated and reviewed at least annually as part of the business planning cycle, or more frequently should changes in the business, strategy, nature or scale of the Firm's activities or operational environment suggest that the level of financial resources are inadequate.

The Board retains ultimate responsibility of the ICAAP. The ICAAP is subject to review, robust challenge, and approval (where appropriate) with engagement by senior management and the Board through a structured governance process.



## 6. Pillar 1 Capital Adequacy

## 6.1. Capital Resources (Own Funds)

FNZ capital resources are exclusively comprised of Common Equity Tier 1 (CET 1). The table below outlines the Capital Resources calculation as at 31 December 2019 and the previous year:

Table 1 – Capital Resources

Capital Resources	Dec 2019 £m	Dec 2018 £m
Share Capital	17.9	11.4
Share Premium	4.2	4.2
Previous years retained earnings	96.3	84.6
Accumulated other comprehensive income	(1.2)	(1.2)
Intangible assets	(1.9)	(19.5)
Total Common Equity Tier 1 (CET 1)	115.3	79.5
Total Own Funds	115.3	79.5

Capital Resources (Own Funds) increased during 2019 due to the following movements:

Issuance of £6.5m ordinary share capital.

Internal IP was sold to FNZ Group Services Ltd and will be developed and capitalised in FNZ Group Services. This is no longer an intangible asset that needs to be deducted from FNZ's regulatory capital resources.

Inclusion of 2018 audited profits (signed off on 25 April 2019).

The table above excludes unaudited profits. A reconciliation from IFRS net assets to own funds is provided in Appendix 3.

#### 6.2. Capital requirements

FNZ is a limited licence investment firm, as per Article 95 of CRR its own funds requirement (i.e. Pillar 1) are calculated as the higher of the (i) FOR and (ii) the sum of the market risk, (iii) credit risk, including counterparty credit risk, and (iv) the credit valuation adjustment ("CVA") risk of Over-the-counter (OTC) derivatives exposure (Articles 92 and 95).

The requirements are calculated using the following approaches and methods:

- Credit Risk the Standardised Approach set out in Chapter 1 of Part Three, Title II of the CRR.
- Counterparty Credit risk (CCR) the Mark-to-Market method set out in article 274 of the CRR.
- CVA the Standardised method set out in article 384 of the CRR.
- Market Risk Foreign Exchange risk set out in Chapter 2 of Part Three, Title IV of the CRR.



• Fixed Overhead Requirement – the subtractive approach set out in EBA Regulatory Technical Standards own funds requirements based on Fixed Overheads (EBA/RTS/2014/01).

FNZ Pillar 1 capital requirements were driven by FOR as at 31 December 2019 and as at 31 December 2018. The table below summarises the capital requirements calculations:

Table 2 – Pillar 1 Capital Requirements

Pillar 1 Capital Requirements	Dec 2019 £m	Dec 2018 £m
Credit & Counterparty risk	14.8	10.5
Market risk	1.6	1.2
Credit Valuation Adjustment	0.01	0.01
Sum: Credit + Market Risk + CVA	<u>16.4</u>	<u>11.7</u>
Fixed Overhead Requirement	<u>26.3</u>	<u>19.3</u>
Pillar 1 Capital Requirements	26.3	19.3

FNZ is not required to hold CRD IV capital buffers since these buffers are not applicable to IFPRU limited license firms according to IFPRU 10.

#### 6.2.1. Pillar 1 Credit Risk Capital Requirements

FNZ has credit risk exposures through on-balance sheet assets such as receivables, contract assets and cash at banks. FNZ uses the Standardised Approach set out in the CRR to calculate its credit risk requirement under Pillar 1. The credit risk capital requirements represent 8% of the risk weighted assets (RWA). FNZ does not make use of credit risk mitigation techniques. The credit risk capital requirements by exposure class are summarised in the table below as at 31 December 2019:

Table 3 – Pillar 1 Credit risk by exposure class

Exposure Class Dec 2019 - £m	Exposure Amount	Average RWA %	RWA Amount	Capital Requirements
Institutions	25.2	20%	5.0	0.4
Corporates	46.3	100%	46.3	3.7
Other items	132.1	101%	133.4	10.7
Total	203.6	91%	184.7	14.8



The table below provides the risk weighted assets by IFRS balance sheet asset type as at 31 December 2019:

Table 4 – Pillar 1 Credit risk by IFRS balance sheet asset type

Balance Sheet (BS) Item Dec 2019 - £m	BS Amount	Deducted from Capital	RWA Amount	Average RWA %	Capital Requirements
Property, plant and equipment	26.2	-	26.2	100%	2.1
Intangible assets	1.9	(1.9)	-	-	-
Deferred tax asset	0.9	-	2.2	250%	0.2
Cash and cash equivalents	15.2	-	3.0	20%	0.2
Trade and other receivables	58.2	-	58.2	100%	4.7
Contract assets	95.1	-	95.1	100%	7.6
Total	197.5	(1.9)	184.7	94%	14.8

#### 6.2.1.1. Use of external credit assessment institutions ("ECAIs")

FNZ uses the Standardised Approach to calculate Pillar 1 credit risk requirements where the risk weighted percentage derives from external ratings provided by External Credit Assessment Institutions ("ECAIs") among other factors. For counterparties which have a credit rating, these ratings are used to determine the risk weighted, by mapping the credit rating to a credit quality step (CQS) using mappings provided by the FCA and applying a risk weighting determined by this mapping. FNZ makes use of credit ratings issued by Moody's.

The table below describes the relationship of ECAIs' long-term external credit ratings and the correspondent credit categories (denominated as credit quality steps) for risk-weight purposes.

Table 5 - Relationship of ECAIs' long-term external credit ratings and the correspondent credit quality steps

Credit Quality Step (CQS)	Moody's	Fitch	S&P
Credit Quality Step 1	Aaa to Aa3	AAA to AA-	AAA to AA
Credit Quality Step 2	A1 to A3	A+ to A-	A+ to A
Credit Quality Step 3	Baa1toBaa3	BBB+toBBB	BBB+toBBB
Credit Quality Step 4	Ba1to Ba3	BB+toBB-	BB-+ to BB
Credit Quality Step 5	B1 to B3	B+to B-	B+toB
Credit Quality Step 6	Caa1 and below	CCC+ and below	CCC+ and below



The table below illustrates the relationship between the credit quality steps and the correspondent risk weights under the standardised approach:

Table 6 - Relationship between the credit quality steps and the correspondent risk weights under the standardised approach

			Institutions			
Credit Quality Step (CQS)	Corporates	Sovereign Method	Maturity <= 3 months	Maturity > 3 months	Sovereigns	
Credit Quality Step 1	20%	20%	20%	20%	0%	
Credit Quality Step 2	50%	50%	20%	50%	20%	
Credit Quality Step 3	100%	100%	20%	50%	50%	
Credit Quality Step 4	100%	100%	50%	100%	100%	
Credit Quality Step 5	150%	100%	50%	100%	100%	
Credit Quality Step 6	150%	150%	150%	150%	150%	

The exposure value as 31 December 2019 for each credit quality step are provided below.

Table 7 – Pillar 1 Credit risk exposure value as 31 December 2019 for each credit quality step

Exposure Class Dec 2019 - £m	CQS 1	Unrated	Total
Institutions	16.6	8.6	25.2
Corporates	0	46.3	46.3
Otheritems	0	132.1	132.1
Total	16.6	187.0	203.6

#### 6.2.2. Pillar 1 Counterparty Credit Risk (CCR) Capital Requirements

CCR is the risk that a counterparty for securities financing transactions (SFTs) and both OTC and centrally cleared derivatives could default before the final settlement of the transaction's cash flows. FNZ is exposed to CCR through foreign exchange OTC derivative contracts to hedge primarily future expenses in foreign currencies. The counterparty credit risk capital requirements represent 8% of the risk weighted assets (RWAs). The table below outlines FNZ's CCR calculation:

Table 8 – Counterparty credit risk Pillar 1 capital requirements as at 31 December 2019

Residual Maturity (Dec 19 - £m)	Replacement cost	Notional amounts	Potential future credit exposure	RWA Amount	Average RWA %	Capital Requirements
1 year or less	-	17.2	0.2	0.2	100%	0.01
Over 1 year, not exceeding five years	-	2.9	0.1	0.1	100%	0.01
Total	-	20.1	0.3	0.3	100%	0.02



#### 6.2.3. Pillar 1 Credit Valuation Adjustment (CVA) Capital Requirements

CVA is an adjustment to the mid-market valuation of the portfolio of all OTC derivative transactions with a counterparty. FNZ calculates CVA using the Standardised method set out in article 384 of the CRR. The capital requirements for CVA risk equalled £0.01m as of 31 December 2019.

#### 6.2.4. Pillar 1 Market Risk Capital Requirements

Market risk is defined as the risk of losses arising from movements in market prices. FNZ is a limited licence firm, therefore does not have permissions to trade on its own account. FNZ Market risk exposure is related to foreign-exchange risk that arises on spot positions and forward positions other than GBP (functional currency).

FNZ's overall net foreign-exchange position is calculated as the higher of the separately summed net short and long positions in each currency (other than the functional currency) converted at spot rates into the functional currency. Since the overall net foreign-exchange position exceeds the de-minimis value of 2% of FNZ's capital resources, this is multiplied by an 8% own-funds requirement to give the capital requirement associated with foreign-exchange risk. The table below outlines FNZ's foreign-exchange risk calculation:

Table 9 – Foreian exchange risk Pillar	1 canital rea	uirements as at	31 December 2019
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Positions in currencies other than GBP	Net Position		Positions subject to capital charge		Capital
(£m)	Long	Short	Long	Short	Requirements
Overall net foreign-exchange position	20.04	0.33	20.04	-	1.60
AUD	-	0.02			
EUR	1.00	-			
CZK	18.87	-			
CHF	0.17	-			
USD	-	0.3			
ZAR	-	0.01			

#### 6.2.5. Pillar 1 Fixed Overhead Requirement (FOR)

Limited licence firms are not required to calculate an operational risk requirement under Pillar 1. Instead, they are required to calculate a FOR. FNZ calculates fixed overheads using the subtractive approach proposed by the EBA Regulatory Technical Standards (RTS) own funds requirements based on Fixed Overheads (EBA/RTS/2014/01), whereby variable cost items are deducted from the total audited expenses. The RTS requires investment Firms to hold eligible capital of one quarter of the fixed overheads of the preceding year based on the most recent audited financial statements.

As at 31 December 2019, FNZ's fixed overheads calculation was based on the most recent audited financial statements at that point-in-time (31 December 2018 - preceding year). This results in a FOR



of £26.3m as of 31 December 2019. The approach to calculating the FOR and the nature of deductions remained consistent year on year.

## 6.3. Pillar 1 Capital Adequacy Summary

The table below provides an overview of FNZ's Pillar 1 capital adequacy summary as at 31 December 2019 and the previous year:

Table 10 - Pillar 1 capital adequacy summary as at 31 December 2019 and the previous year

Pillar 1 Capital Adequacy	Dec 2019 £m	Dec 2018 £m
CET 1 Capital	115.3	79.5
Total Own Funds	115.3	79.5
Risk Weighted Assets (RWA)	328.8	241.3
Pillar 1 Capital Requirements	26.3	19.3
Pillar 1 Capital Surplus	89.0	60.2
CET 1 Ratio	35.1%	33.0%

The CET1 capital ratio is the CET1 capital of the Firm expressed as a percentage of the total risk exposure amount (Pillar 1 requirements  $\times$  12.5).



## 7. Remuneration Disclosures

#### 7.1. Governance

The purpose of the Remuneration Code is to ensure firms establish, implement and maintain remuneration policies, procedures and practices that are consistent with, and promote, sound and effective risk management. The Remuneration Code applies to 'Remuneration Code Staff' ('Code Staff'). Code Staff are defined as employees whose professional activities have a material impact on the Firm's risk profile, in accordance with Regulation (EU) 604/2014 and include senior management, risk takers, staff engaged in control functions and any employee receiving total remuneration that takes them into the same remuneration bracket as senior management and risk takers, whose professional activities have a material impact on the Firm's risk profile.

In line with guidance provided by the FCA for an IFPRU Limited Licence firm, a Remuneration Committee has been appointed and will be responsible for setting and overseeing FNZ's policy on all aspects of remuneration. FNZ's Remuneration Policy will be reviewed annually by the Remuneration Committee to ensure that it remains consistent with the Remuneration Code principles and FNZ's business objectives.

The Remuneration Committee is comprised of at least three members, the majority of whom are independent Non-Executive Directors. The Committee met at least twice during the year.

## 7.2. Link between Pay and Performance

Remuneration at FNZ is made up of fixed ('salary') and variable components.

Salary is set in line with market competitiveness at a level to retain, and when necessary attract, skilled staff.

Bonuses are paid on an exceptional basis and are designed to reflect the performance of an individual in contributing to the success of FNZ and their success in meeting, or exceeding, targets that have been set by the business on an individual basis. In addition, any bonus will take into account the performance of the business unit concerned and the overall results of FNZ, including being funded from a bonus pool created by reference to FNZ profitability performance relative to target.

The measurement of financial performance will be based principally on EBITDA and not on revenue or turnover. Awards granted will reflect the financial performance of FNZ and as such, variable remuneration may be contracted where subdued or negative financial performance occurs.

FNZ will not ordinarily make any bonus awards should it make a loss. In exceptional circumstances, such payments may need to be considered. In such cases, the Remuneration Committee will consider and document whether such an award would be in keeping with FNZ's Remuneration policy. All bonuses are subject to a malus principle under which payments may be clawed back in certain circumstances.

There are management equity schemes ('MEP') in place allowing equity participation in the FNZ Group. Under the MEP, employees and other specific individuals (including Executive and Non-Executive Directors) hold direct and indirect ownership interests in the FNZ Group, the value of which will depend



on the achievement of value-creation performance hurdles. MEP interests typically vest in equal tranches over a four-year period and may be accelerated in the event of a sale of FNZ.

A new equity-based plan is presently in design phase for anticipated launch in 2020.

#### 7.3. Quantitative Remuneration Disclosures

FNZ operates as a single business unit. Aggregate remuneration for the year ended 31 December 2019 was £59.9m. The aggregate quantitative information has been broken down into the following categories:

- 1. Senior Management: defined as employees whose roles need to be approved by the FCA under the Senior Management Functions (SMFs).
- 2. Code staff: as defined above.
- 3. Board of Directors: members of the management body.

Certain SMFs are also members of the management body and therefore have a double counting impact on the figures below.

Table 11 - Remuneration amounts for the financial year-end (YE) 31 December 2019:

Dec 2019	Fixed £m	Variable £m	Number of Beneficiaries
SMFs	3.4	0.2	10
Board of Directors	2.2	0.2	7
Code staff	10.1	0.4	68

Table 12 – Variable remuneration breakdown for the financial YE 31 December 2019:

Dec 2019	Cash £m	Shares £m	Share-linked instruments £m	Other types £m
SMFs	0.2	0.0	0.0	0.0
Board of Directors	0.2	0.0	0.0	0.0
Code staff	0.4	0.0	0.0	0.0

Table 13 – Sign-on payments during the financial YE 31 December 2019:

Dec 2019	Sign-on Payments £m	Number of Beneficiaries
SMFs	0.0	0.0
Board of Directors	0.0	0.0
Code staff	0.1	2

The Firm did not make any severance payments during the financial YE 31 December 2019.

The Firm did not have any individuals being remunerated EUR 1 million or more per financial year during the financial YE 31 December 2019.



#### 7.4. Remuneration of the Board of Directors

Non-executive Board members are not typically covered by incentive programmes and do not receive performance-based remuneration.

Where MEP interests are granted to Non-Executive Directors, prior shareholder approval is sought, and any MEP interests acquired are required to be held until at least one year after the Non-Executive Director leaves the board.

Remuneration for Non-Executive Board members is set at a level that is market aligned and reflects the qualifications and competencies required in view of the Firm's size and complexity, the responsibilities and the time the Board members are expected to allocate to fulfil their duties as Board members. No pension contributions are payable on Board members fees.

## 7.5. Directorships

Refer to the table in Appendix 1 showing the directors on the Board and the number of other directorships held by each director, including both other FNZ entities and external directorships (UK and non-UK).

## 7.6. Diversity and Equality Policy for the Board

Diversity and Equality policy for the Board is a group wide policy that is applicable to FNZ (UK) Ltd. FNZ values the different perspectives and experiences of its employees and is committed to operating a diverse workforce, in which everyone is treated fairly.

The law protects individuals from discrimination and harassment in the workplace and this policy allows FNZ to protect employees, promote diversity and respond to changing demographics and working patterns. The intention is that no employees will receive unfair treatment in the workplace on the grounds of:

• Age, marital status, gender, religion, ethnic origin, ethical beliefs, colour, race, employment status, disability (including illness), sexual orientation, political opinion, family status and involvement or non-involvement in the activities of a union (this is not an exhaustive list).

#### FNZ's principles are:

- Its leaders understand how diversity and inclusion supports the business and are committed to driving this forward.
- To search for, recruit, and retain top talent from the widest possible sources, reflecting the diversity of the available pool of talent.
- All employees are aware that bullying, discrimination and harassment will not be tolerated on any level and it is committed to dealing with any instances under our Bullying and Harassment Policy.
- All employees have the same level of access to training and development regardless if they are part-time or full-time.
- Aim to comply with all legislation to ensure it protects the Firm and its employees.



The commitments to drive diversity and inclusion forward in the workplace are:

- Deliver training to ensure all employees understand the policy and their responsibilities.
- Monitor equal pay for all genders and job role benchmarking/ job design, making improvements where needed.
- Make it possible for employees to achieve a balance between personal and work commitments through flexible working (please see our flexible working policy for more information).
- Track performance in recruitment and make improvements where needed.
- Monitor and review the Diversity and Inclusion policy regularly.
- Utilise fresh perspectives and nurture creativity and innovation.
- Benchmark progress against other organisations to adopt and adapt ideas where appropriate.



# Appendix 1 – Register of Directorships of directors of FNZ (UK) LTD as at 31 December 2019<sup>1</sup>

Table 14 - Directorships of directors

Director	Directorships related to FNZ	Directorships unrelated to FNZ
Catherine Ann Brown	FNZ (UK) Ltd	QBE UK Limited
	FNZ TA Services Limited	QBE Underwriting Limited
		Metro Bank PLC
		Additive Flow Ltd
		Cancer Research UK
		Blue Cross
		The Plastic Economy Ltd
		The Royal Institute of International Affairs
Adrian John Durham		
	FNZ (UK) Ltd	None
	FNZ Holdings UK Limited	
1.11/	Kiwi UK IP Co, Ltd	
UK companies	FNZ TA Services Limited	
	FNZ UK FinCo Limited	
	Kiwi (UK) Nominee Limited	
New Zealand companies	FNZ Holdings New Zealand Limited	
	FNZ Limited	
	FNZ Custodians Limited	
Australian companies	FNZ Holdings (Australia) Pty Ltd	
	FNZ (Australia) Pty Limited	
	Administration Partners Pty Limited	
	My Super Solution Pty Ltd	
	FNZ (Australia) Holdco 2 PTY Limited	
	FNZ (Australia) BidCo PTY Limited	
Singapore company	FNZ (Singapore) Services Pte. Ltd.	
Hong Kong company	FNZ (Hong Kong) Limited	
Cayman companies	Kiwi Holdco Cayco, Ltd	
,	FNZ Group Services Ltd	
	Kiwi UK Holdco 2, Ltd	
	Kiwi IP Co, Ltd	
Susan Elizabeth Harris	FNZ (UK) Ltd	Barclays Pension Funds Trustees Limited

 $<sup>^{1}</sup>$  William Wallace Dobbin was appointed a Director on 10 March 2020. Matthew Jonathan Ferman and Kristopher Darren Love were both appointed Directors on 5 June 2020.



Director	Directorships related to FNZ	Directorships unrelated to FNZ
		Schroder & Co. Limited
		The Cooperative Bank Holdings Limited
		The Cooperative Bank P.L.C.
		The Cooperative Bank Finance P.L.C.
		Wates Group Limited
Vivienne Amanda Sacco <sup>2</sup>	FNZ (UK) Ltd FNZ (UK) Nominees Ltd FNZ Holdings UK Limited FNZ Wealth Gross Nominees Limited FNZ Wealth Nominees Limited Kiwi UK IP Co, Ltd FNZ TA Services Limited FNZ Germany HoldCo Limited FNZ Wealth Nominees Eur Limited FNZ Wealth Nominees USD Limited	None
Gregor Ninian Stewart	FNZ (UK) Ltd (UK directorship)	Churchill Insurance Company Limited
	Kiwi Holdco Cayco, Ltd (Cayman)	Direct Line Insurance Group plc
		Quilter Financial Planning Limited
		International Alert
		UK Insurance Limited
		Alliance Trust plc
John Tomlins	FNZ (UK) Ltd FNZ TA Services Limited JHC Systems Limited	Parkhill Developments Limited

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 $<sup>^{\</sup>rm 2}$  Vivienne Amanda Sacco has resigned on 19 June 2020.



# Appendix 2 – Own Funds Disclosure as at 31 December 2019

Table 15 – Own Funds disclosure

OWN FUNDS TEMPLATE	Amount in own funds (£m)	Ref to balance sheet (Appendix 3)
Common Equity Tier 1 (CET1) Capital		
Capital instruments and related share premium accounts	22.1	a
Of which: Instruments type 1	22.1	
Retained earnings	96.3	b
Accumulated other comprehensive income (and other reserves, to include unrealised gains and losses under the applicable accounting standards)	(1.2)	С
Common Equity Tier 1 (CET1) capital before regulatory adjustments	117.2	
Applicable adjustments		
Intangible assets (net of related tax liability) (negative amount)	(1.9)	d
Total regulatory adjustments to Common Equity Tier 1 (CET1)	(1.9)	
Common Equity Tier 1 (CET1) capital	115.3	
Additional Tier 1 (AT1) capital		
Additional Tier 1 (AT1) capital before regulatory adjustments	n/a	
Tier 1 capital (T1 = CET1 + AT1)	115.3	
Tier 2 (T2) capital		
Tier 2 (T2) capital before regulatory adjustments	n/a	
Total regulatory adjustments to Tier 2 (T2) capital	-	
Total capital (TC = T1 + T2)	115.3	
Risk weighted assets		
Total risk weighted assets	328.8	
Applicable ratios		
Common Equity Tier 1 (as a percentage of risk exposure amount)	35.1%	
Tier 1 (as a percentage of risk exposure amount)	35.1%	
Total capital (as a percentage of risk exposure amount)	35.1%	



# <u>Appendix 3 – Reconciliation of Own Funds to Balance sheet</u>

Table 16 - Reconciliation of Own Funds to Balance sheet

Balance sheet reconciliation as at December 2019	Balance (£m)	Own funds items (£m)	Reference to own funds (Appendix 2)
Non-Current Assets			
Property, plant and equipment	26.2		
Goodwill and Intangible assets	1.9	(1.9)	d
Deferred tax asset	0.9		
Current Assets			
Cash and cash equivalents	15.2		
Trade and other receivables	58.2		
Contract assets	95.1		
Total Assets	197.5		
Equity attributable to the equity holders			
Called up share capital	17.9	17.9	а
Share premium	4.2	4.2	a
Retained earnings <sup>3</sup>	124.4	96.3	b
Foreign currency translation reserve <sup>4</sup>	(1.1)	(1.2)	С
Current liabilities			
Trade and other payables	18.5		
Contract liabilities	0.5		
Current tax liability	1.4		
Lease liabilities	4.5		
Derivative financial instruments	0.7		
Non-current liabilities			
Lease liabilities	26.5		
Total Equity and liabilities	197.5		

 $<sup>^3</sup>$  The 2019 profits are not included in the own funds calculation as at 31 December 2019 since they are not independently verified at that point in time.

 $<sup>^4</sup>$  For eign currency translation reserve is a component of other comprehensive income, therefore positive movements are only reflected when independently verified.



# **Appendix 4 - Features of Share Capital**

Table 17 – Features of Share Capital

Sha re Capital								
Issuer	FNZ (UK) Ltd							
Unique Identifier	Private Placement							
Governing laws of the instrument	UK							
Regulatory treatment								
Transitional CRR rules	Common Equity Tier 1							
Post-transitional CRR rules	Common Equity Tier 1							
Eligible at solo/(sub)- consolidated /solo & (sub)- consolidated	Solo							
Instrument type (types to be specified by each jurisdiction)	Ordinary shares							
Amount recognised in regulatory capital (currency in million, as of most recent reporting date)	+ 1 1 m	£3.8m	£2.5m	£1.4m	£0.3m	£6.5m	£5.0m	£1.5m
Nominal amount of instrument	£1	£1	£1	£1	£1	£1	£1	£1



Sha re Capital							V	
Issue Price	£1	£1	£25,000	£13,966	£3,466	£1	£1	£1
Redemption price	N/A							
Accounting classification	Shareholders' equity							
Original date of issuance	26 April 2005	23 May 2016	23 May 2016	28 June 2016	28 June 2016	31 December 2016	28 June 2019	23 October 2019
Perpetual or dated	Perpetual							
Original maturity date	N/A							
Issuer call subject to prior supervisory approval	No							
Optional call date, contingent call dates and redemption amount	N/A							
Coupons/dividends								
Fixed or floating	Floating	Floating	Floating	Floating	Floating	Floating	Floating	Floating
Coupon rate and any related index	N/A							
Existence of a dividend stopper	No							
Fully discretionary, partially discretionary or mandatory (in terms or timings)	Fully discretionary							
Fully discretionary, partially discretionary or mandatory (in terms or amount)	Fully discretionary							
Existence of step up or other incentive to redeem	No							



Share Capital								
Noncumulative or cumulative	Noncumulative							
Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible
Write-down features	N/A							
Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	N/A							
Non-compliant transitioned features	N/A							



#### **IMPORTANT INFORMATION**

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